



MINUTES

Studies Committee of the Legislative Council

September 15, 2004

MEMBERS PRESENT:

Senator Stewart Iverson, Jr., Chairperson
Senator Nancy Boettger
Senator Michael Gronstal
Senator Jeff Lamberti

Representative Sandra Greiner, Vice Chairperson
Representative Chuck Gipp
Representative Delores Mertz
Representative Pat Murphy
Representative Christopher Rants

MEETING IN BRIEF

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Organizational staffing provided
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- I. Procedural Business.
- II. Discussion and Vote on Selection of Consultant for the Study of the Socioeconomic Impact of Gambling on Iowans.
- III. Next Steps in Study.



Studies Committee of the Legislative Council

I. Procedural Business.

The fourth meeting of the Studies Committee of the Legislative Council for 2003-2004 was called to order by Chairperson Stewart Iverson at 10:15 a.m. on Wednesday, September 15, 2004, in Room 22 of the State Capitol in Des Moines, Iowa. The following members were present in person: Chairperson Iverson, Senator Gronstal, Senator Lamberti, Representative Gipp, Representative Murphy, and Representative Rants. The following members participated by telephone: Vice Chairperson Greiner, Senator Boettger, and Representative Mertz. Senator Amanda Ragan was absent.

Upon motion of Senator Gronstal, the minutes of the July 19, 2004, meeting were approved as distributed.

Adjournment. The Committee was adjourned at 10:31 a.m.

II. Discussion and Vote on Selection of Consultant for the Study of the Socioeconomic Impact of Gambling on Iowans.

A. Ranking of Bids.

Overview. Ed Cook, Senior Legal Counsel for the Legislative Services Agency, distributed a list of the bidders who responded to the RFP for the Study of the Socioeconomic Impact of Gambling on Iowans. The bidders and the amount bid to perform the study are as follows:

- Goss and Associates (Creighton University) - \$88,158
- Iowa State University - \$90,000
- Frank N. Magid Associates - \$89,500
- Per Mar Security Services (St. Ambrose University) - \$88,000
- University of Northern Iowa - \$87,037

Announcement and Tabulation of Rankings. Chairperson Iverson suggested that each member of the Committee rank their top three choices to receive the contract and that each rank be assigned a point value and then the points would be tallied for each of the bidders as follows:

- Rank 1 - 10 points
- Rank 2 - 7 points
- Rank 3 - 5 points

After some discussion, the Committee agreed with the process suggested. Each member of the Committee who was present then announced their rankings as follows:



Chairperson Iverson:

1. Per Mar Security Services
2. Frank N. Magid Associates
3. Iowa State University

Senator Boettger:

1. Iowa State University
2. Frank N. Magid Associates
3. University of Northern Iowa

Senator Gronstal:

1. Per Mar Security Services
2. University of Northern Iowa
3. Frank N. Magid Associates

Senator Lamberti:

1. Per Mar Security Services
2. Goss and Associates
3. University of Northern Iowa

Vice Chairperson Greiner:

1. University of Northern Iowa
2. Per Mar Security Services
3. Iowa State University

Representative Gipp:

1. University of Northern Iowa
2. Goss and Associates
3. Per Mar Security Services

Representative Mertz:

1. Per Mar Security Services
2. University of Northern Iowa
3. Frank N. Magid Associates

Representative Murphy:

1. Per Mar Security Services
2. Frank N. Magid Associates
3. University of Northern Iowa

Representative Rants:

1. University of Northern Iowa
2. Per Mar Security Services
3. Goss and Associates



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Chairperson Iverson tabulated the points assigned for the rankings given to the bidders and announced the following point totals for each of the bidders:

- Per Mar Security Services - 69 points
- University of Northern Iowa - 59 points
- Frank N. Magid Associates - 31 points
- Iowa State University - 20 points
- Goss and Associates - 19 points

B. Committee Action – Selection of Consultant.

Upon motion of Representative Mertz, the Committee voted to approve the selection of Per Mar Security Services as the consultant to perform the study. Mr. Cook indicated that he would contact Per Mar Security Services to notify them of their selection and to determine what changes, if any, Per Mar would request to make to the model contract supplied with the RFP. Representative Murphy stated that if any changes are required in the model contract, Mr. Cook should contact the members of the Committee and they could conduct a teleconference, if necessary. Chairperson Iverson stated that he would sign the final contract on behalf of the Committee.

III. Next Steps in Study.

Mr. Cook stated that the contract requires that the consultant deliver an initial written progress report to the Committee by Wednesday, October 13, 2004, and that authorization of a payment to the consultant is tied to receipt of that report. The Committee agreed that written comments from Committee members concerning the initial report are due by November 3, 2004. Mr. Cook also stated that the next in-person meeting of the Committee is scheduled for Monday, December 6, 2004.

Chairperson Iverson commented that the initial report is due early so that the Committee can make sure that the consultant is on track with preparing what the Committee wants. Chairperson Iverson stated that the study should be a socioeconomic study and not a marketing report. Chairperson Iverson stated that the intent of the Committee is to look at the preliminary progress report and make sure that it is what the Committee wants and is an unbiased report. He stated that if the Committee finds that the consultant is having a problem with fulfilling what the Committee wants, the Committee will start over and rescore the bidders.

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